

## Message Text

UNCLASSIFIED

PAGE 01 ANKARA 01353 220749Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 W

-----113679 220751Z/14

P 220715Z FEB 78

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC PRIORITY 763

UNCLAS ANKARA 1353

E.O. 11652: NA

TAGS: BENC, BAGB, TU

SUBJ: MAJOR PROJECT: TURKISH AGRICULTURAL BANK-CONSULTANT FIRM

REF: STATE 43279

1. EMBASSY TALKED WITH AGRICULTURAL BANK (TCZB) ENCOURAGEMENT AND DEVELOPMENT CREDITS SECTION, IMPLEMENTING OFFICE OF REFTEL PROJECT, RE ARTHUR D LITTLE REQUEST. OFFICE INDICATED THAT 60 INTERNATIONAL COMPANIES APPLIED FOR SUBJECT PROJECT AND TCZB SHORTLISTED 12 FIRMS INCLUDING ARTHUR D LITTLE. WORLD BANK REQUESTED TCZB TO FURTHER REDUCE NUMBER OF SHORTLISTED FIRMS TO SEVEN. TCZB COMPLIED AND ARTHUR D LITTLE IS STILL AMONG FINAL SEVEN COMPANIES. ON JANUARY 23 TCZB WROTE ARTHUR D LITTLE WITH ENCLOSURES COMPRISING OLD SPECIFICATIONS, NEW CONDITIONS, NEW COST TABLES AND SAMPLE CONTRACT REQUESTING FINAL PROPOSAL FROM ARTHUR D LITTLE BY DEADLINE MARCH 15 REPEAT MARCH 15 FOR SECOND STAGE EVALUATION TO REDUCE INTERESTED COMPANIES TO ONE OR TWO FOR FINAL CONTRACT.

2. PLEASE ADVISE ARTHUR D LITTLE OF ABOVE. PLEASE INFORM EMBASSY ASAP IF ARTHUR D LITTLE HAS NOT RECEIVED JANUARY 23 TCZB DISPATCH SO THAT NEW PACKAGE CAN BE SENT BY TCZB.

SPIERS

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 feb 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
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**Document Number:** 1978ANKARA01353  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
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**Reference:** 78 STATE 43279  
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**Review Release Event:** n/a  
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**Subject:** MAJOR PROJECT: TURKISH AGRICULTURAL BANK-CONSULTANT FIRM  
**TAGS:** BENC, BAGB, TU  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Sheryl P. Walter  
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US Department of State  
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**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014